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**Exam** : **00M-195**

**Title** : M195 IBM Security Solutions Sales Mastery Test v1

**Version** : Demo

1.The IBM Security Framework defines the need for repeatable, testable and automated controls for all but:
A. Data security
B. Applications security
C. Asset management
D. Infrastructure protection
**Answer:** C

2.What are the key security features of IBM Security Virtual Server Protection for VMware.?
A. Rootkit Detection, Firewall, Intrusion Prevention, Virtual Network Admission Control, File Integrity Monitoring.
B. Rootkit Detection, Firewall, Intrusion Prevention, Virtual Network Admission Control, Auditing.
C. Rootkit Detection & Removal, Firewall, Intrusion Prevention, Virtual Network Admission Control, Auditing.
D. Rootkit Detection, Firewall, Intrusion Detection Only, Virtual Network Admission Control, Auditing.
**Answer:** B

3.Which of the following Security Focus areas as shown in the IBM Security Framework are addressed with IBM Security Services offerings?
A. Data and Information Security.
B. Application Security.
C. Network, Server and Endpoint Security
D. All of the above.
**Answer:** D

4.What is not one of the major contributing elements of IBM's Smarter Planet initiative?
A. Interconnected
B. Integrated
C. Intelligent
D. Instrumented
**Answer:** B

5.Based upon discussions with several different vendors, a client has requested an Intrusion Prevention System (IPS) competitive evaluation.
What action should the seller take?
A. Request that IBM Global Finance deliver evaluation equipment to the client.
B. Complete the evaluation agreement form, and deliver the equipment to the client for testing.
C. Provide the client with a tour of a Global Security Operations Center to showcase the capabilities of IBM security products.
D. Work with a Systems Engineer to schedule delivery and implementation of the evaluation product in the client’s environment.
**Answer:** D