

# PASSTCERT

QUESTION & ANSWER

Higher Quality  
Better Service!

We offer free update service for one year  
[HTTP://WWW.PASSTCERT.COM](http://www.passtcert.com)

**Exam : 00M-656**

**Title : ICS SmartCloud for Social  
Business Sales Mastery  
Test v1**

**Version : DEMO**

1.What is the URL to log into SmartCloud for Social Business?

- A. [www.socialcloud.com](http://www.socialcloud.com)
- B. [www.getsocial.com](http://www.getsocial.com)
- C. [www.ibm.connections.com](http://www.ibm.connections.com)
- D. [www.ibmcloud.com/social](http://www.ibmcloud.com/social)

**Answer: D**

2.What are the billing options for SmartCloud for Social Business?

- A. Daily, Per Minute
- B. Monthly, Quarterly, Annually, Upfront
- C. Per User, Per Department
- D. By the number of minutes a user is logged in

**Answer: C**

3.Which of the following is a potential sales opportunity for SmartCloud for Social Business?

- A. A satisfied Lotus customer.
- B. Lotus customers that have stated an intent to move to another collaboration platform.
- C. Whitespace customers who do not currently do business with IBM.
- D. All of the above

**Answer: A**