PASSTCERT
QUESTION & ANSWER

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Exam : **646-985**

Title : Data Center Networking Solution Sales

Version : DEMO

1.Topic 1, Describe the capabilities of a Cisco Data Center solution

What is the function of a data center within an organization?

A. to support enterprise applications by reducing operational overhead and centralizing resources

B. to ensure the accessibility of information

C. to ensure that sensitive information is viewable only to those who are authorized to view it

D. to facilitate strategic decision-making at the CXO level

Answer: A

2.Which statement regarding siloed applications is accurate?

A. Overprovisioning siloed resources is a cost-effective way to anticipate growth.

B. Committing siloed resources to a specific application allows for high utilization.

C. The process of deallocating and reallocating siloed resources can be more costly than purchasing new equipment.

D. Redeploying siloed resources raises capital expenditure (CapEx) but reduces operational expenditure (OpEx).

Answer: C

3.Which two are examples of application support services that can be deployed across the data center? (Choose two.)

A. load balancing

B. virtual firewalls

C. SAN virtualization

D. fault tolerance

E. consolidating storage services

F. adding unified fabric as a backbone

Answer: A,B

4.What is meant by data center virtualization?

A. the use of a unified fabric to greatly reduce the amount of cable runs

B. the deployment of devices that can operate as top-of-rack and end-of-row devices at the same time

C. the consolidation of physical resources and deployment as logical devices

D. the replacement of physical hardware with virtual machines

Answer: C

5.What are blade switches?

A. end-of-row switches

B. top-of-rack switches

C. modules that fit into MDS switches

D. modules that fit into blade server chassis

Answer: D