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QUESTION & ANSWER

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Exam : **650-393**

Title : Cisco 650-393 Cisco Lifecycle Services Express(LCSE)

Version : Demo

1.Which three best describe the partner benefits of the Cisco Lifecycle Services approach? (Choose three.)
A. Improve customer satisfaction rates
B. Improve the skill sets of their staff members
C. Increase their staff productivity
D. Reduce the risk involved with deploying and supporting new and complex technologies
E. Improve response times for network outages
F. Help ensure that suppliers are meeting metrics
Answer: A,C,D

2.Which three of these service components are in the design phase.?
(Choose three.) Select exactly 3 answer(s) from the following:
A. Account Qualification and Planning
B. Detailed Design Development
C. Staff Training
D. Systems Acceptance Test Plan Development
E. Staging Plan Development
F. Site Readiness Assessment
Answer: B,D,E

3.Which prepare phase service component involves providing a customer with a financial justification for adopting a technology? Select exactly 1 answer(s) from the following:
A. Technology Strategy Development
B. High-Level Design Development
C. Business Case Development
D. Proof of Concept
Answer: C