

# PASSTCERT

QUESTION & ANSWER

Higher Quality  
Better Service!

We offer free update service for one year  
[HTTP://WWW.PASSTCERT.COM](http://www.passtcert.com)

**Exam : HP2-T31**

**Title : Selling HP Enterprise Server  
Solutions and Services**

**Version : Demo**

1.Which CloudSystem service includes usage metering?

- A. Expansion Kit Service
- B. Enablement Service
- C. Starter Kit Service
- D. Installation Service

**Answer: B**

**Explanation:**

Reference: <http://h20195.www2.hp.com/V2/GetPDF.aspx%2F4AA3-8184ENW.pdf> (page 2, see the table, service deployment, second bullet)

2.What is a key characteristic of the HP ProLiant e-Series server?

- A. Flexible networking options
- B. Low-power CPU
- C. Intelligent power discovery
- D. Right-sized I/O bandwidth

**Answer: D**

**Explanation:**

Reference: <http://h17007.www1.hp.com/docs/justrightit/ProLiant%20Gen8%20Servers%20Positioning%20Guide%204AA4-0118ENW.pdf> (page 8, see figure 1)

3.What value does Insight Online, part of HP's Proactive Insight Experience, provide to customers with HP ProLiant servers?

- A. Automation of routine operational tasks
- B. Access to IT infrastructure anytime, anywhere via a personalized dashboard
- C. Less downtime
- D. Faster reactive service

**Answer: B**

4.Which HP vision statements are reflected in Project Odyssey? (Select two.)

- A. To support emerging cloud and massive-scale environments for high-performance computing
- B. To boost flexibility and availability of x86 systems with Integrity nPars technology to expand the mission-critical experience across UNIX and x86-based architectures
- C. To increase compute density to enable workload provisioning for big data
- D. To accelerate hyperscale workloads by using the lowest-power CPUs across the x86 ecosystem

**Answer: A,B**

5.What does HP OneView use to automate the configuration of network resources?

- A. RESTful API
- B. PuTTY
- C. Network GUI
- D. Templates

**Answer: D**

**Explanation:**

Reference: <http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA4-8543ENW.pdf>

6.What are three benefits that Virtual Connect provides in the data center? (Select three.)

- A. automatic assignment of server IDs
- B. rapid reassignment of workloads
- C. optimization of system performance
- D. rapid deployment of servers
- E. reduced power distribution
- F. replace servers

**Answer:** B,D,F

**Explanation:**

Reference: <http://www.interop.com/lasvegas/2011/presentations/free/201-william-dicke.pdf> (slide 15)

7.HOTSPOT

Match each HP server with the role it is designed to perform.

ProLiant Moonshot	<input type="text"/>
ProLiant BL465	<input type="text"/>
ProLiant SL4500	<input type="text"/>
ProLiant DL360	<input type="text"/>

ProLiant Moonshot

central management server

shared chassis for dedicated hosting

CloudSystem reference configuration

Big Data workloads

ProLiant BL465

central management server

shared chassis for dedicated hosting

CloudSystem reference configuration

Big Data workloads

ProLiant SL4500

central management server

shared chassis for dedicated hosting

CloudSystem reference configuration

Big Data workloads

ProLiant DL360

central management server

shared chassis for dedicated hosting

CloudSystem reference configuration

Big Data workloads

Answer:

ProLiant Moonshot	<div><div>▼</div><div><div>central management server</div><div>shared chassis for dedicated hosting</div><div>CloudSystem reference configuration</div><div>Big Data workloads</div></div></div>
ProLiant BL465	<div><div>▼</div><div><div>central management server</div><div>shared chassis for dedicated hosting</div><div>CloudSystem reference configuration</div><div>Big Data workloads</div></div></div>
ProLiant SL4500	<div><div>▼</div><div><div>central management server</div><div>shared chassis for dedicated hosting</div><div>CloudSystem reference configuration</div><div>Big Data workloads</div></div></div>
ProLiant DL360	<div><div>▼</div><div><div>central management server</div><div>shared chassis for dedicated hosting</div><div>CloudSystem reference configuration</div><div>Big Data workloads</div></div></div>

**Explanation:**

ProLiant Moonshot – shared chassis for dedicated hosting

ProLiant BL465 – Central Management Server

ProLiant SL4500 – Big Data Workloads

ProLiant DL360 – Cloudsystem reference configuration

8.What improvement does Virtual Connect technology offer over traditional switched networks?

- A. It pushes traffic to network switches, optimizing east-west traffic within a Virtual Connect domain.
- B. It increases data traffic to network core switches and back with no added latency within a Virtual Connect domain.
- C. It allows traffic between BladeSystem c7000 enclosures to flow without impacting uplink speed.
- D. It enables workloads on up to 64 servers to communicate directly among Virtual Connect modules without limiting latency.

**Answer: A**

9.Which three trends represent changes in the way technology is and will be consumed, thereby offering a way for IT to help customers solve business challenges? (Select three.)

- A. Open-source applications
- B. Mobility
- C. Service level agreements (SLAs)
- D. Big data
- E. IT infrastructure libraries (ITIL)
- F. Cloud computing

**Answer: A,B,F**

10.What are two ways that HP partners can create business value for customers during uncertain economic times? (Select two.)

- A. Manage and deliver on increasing solution complexity.
- B. Focus on the unique value of proprietary solutions.
- C. Maintain expertise and capacity.
- D. Offer redundant solutions for added reliability.
- E. Address the changing business needs of the future.

**Answer: C,D**