

# PASSTCERT

QUESTION & ANSWER

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**Exam : M2060-729**

**Title : IBM Managed File Transfer  
Sales Mastery Test v2**

**Version : DEMO**

1. IBM Sterling ConnectDirect Advanced is used for which MFT use case?

- A. System-centric
- B. Community-centric
- C. Person-centric use
- D. Extreme

**Answer: A**

Explanation: [http://www01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep\\_ca/9/897/ENU/S214159/index.html&lang=en&request\\_locale=en\(overview, 4thpara\)](http://www01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/9/897/ENU/S214159/index.html&lang=en&request_locale=en(overview, 4thpara))

2. Which of the following is NOT a business benefit that has been achieved by Aspera customers?

- A. Speed the process synchronization for digital supply chains
- B. Transform data to provide a unified interchange standard for business partners
- C. Provide high performance distribution and synchronization of Big Data sets
- D. Enable organizations to reliably, quickly and securely move new workloads to/from the cloud

**Answer: B**

Explanation: [http://www.remеди.com/services/managed-file-transfer-consulting/ibm-aspera\(XFT\)](http://www.remеди.com/services/managed-file-transfer-consulting/ibm-aspera(XFT))

3. Key competitors to Aspera XFT include:

- A. Signiant
- B. Axway
- C. Filecatalyst
- D. A and C

**Answer: D**

4. Which of the following is NOT a potential discovery opportunity for MFT in general?

- A. How does the company monitor whether the business application has successfully processed the files that were sent to it?
- B. Does the company have failed security audits and struggle to comply with company, industry or government mandates?
- C. Do they still have a "siloeed" approach to exchanging files internally and externally using multiple servers and platforms?
- D. Where in the organization do they still use FTP to move files either internally or externally?

**Answer: B**

5. Which of the following is NOT a "Key" area that MFT supports?

- A. Processes
- B. Projects
- C. Personal Privacy
- D. Policies

**Answer: C**