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## Exam : M6040-427

# Title : IBM SurePOS 300 Series Models 350 and E50 Sales Mastery

### Version : DEMO

1. How much performance improvement does the SurePOS 350 offer over the previous model?

- A. 20%
- B. 40%
- C. 60%
- D. 80%

#### Answer: C

Explanation: The new SurePOS 300 packs 60% more performance power.

2. What are two benefits of tool-free design?

- A. It leads to higher up time.
- B. It reduces IT service costs.
- C. It allows more expandability options
- D. It extends the useful life of the unit.

#### Answer: A,B

Explanation: Easy, virtually tool-free serviceability and remote monitoring help keep POS maintenance costs low and checkout lanes moving.

3.Which resource provides technical sales support to assist in answering questions about Toshiba Global Commerce Solutions products?

- A. TGCSLink
- B. TechLine
- C. Knowledgebase
- D. Information on Demand

#### Answer: B

Explanation: If you have a point-of-sale usage, configuration or related pre-sale question, our Techline team is ready to help.

4. What size solid state drive is available for the SurePOS 350 models?

- A. 16 GB
- B. 32 GB
- C. 64 GB
- D. 128 GB

#### Answer: D

Explanation: Solid state drive: One or two 64 GB (replaces hard drive on E50, E5A)

5.Which processor is included in the SurePOS 350 and E50?

- A. Intel G540
- B. Intel E740
- C. Intel T3100
- D. Intel M 373

#### Answer: C

Explanation: Processor Intel Celeron T3100